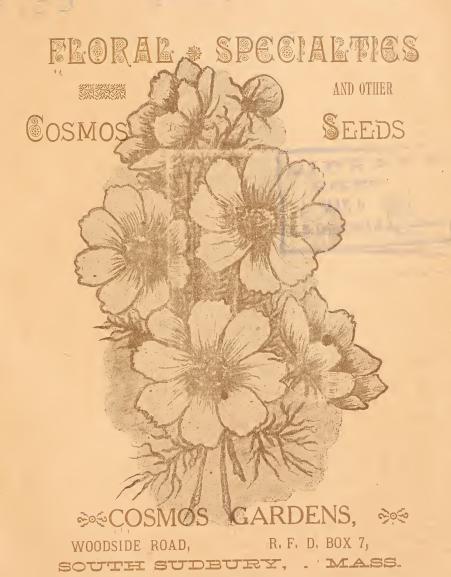
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* Greetings • from • Cosmos • Gardens. *

"I grow for real pleasure,
And sell just what I can,
Just making life worth living.
Not money is my plan.

When selling to another,
I give more than I get,
For giving joy to others
Is man's one surest bet."

I have been growing Specialties in Garden and Flower Seeds, as a sideline, for forty-seven years. My seeds are all grown and selected, both for earliness and high grade quality, with the greatest care. Earlier as well as more hardy varieties best suited to our climate, that mature before frost, are grown for my trade. My Cosmos, Phlox and Zinnias are extra fine.

I issue no catalogues, but put quality first into the goods, do all my own printing, work long days on the farm, and sell direct to customers at first cost growers prices. You pay for fancy catalogues in higher cost seeds.

FAIR PRICES.—While I should receive ten cents for every packet of seeds sent out, prices are made as low as good seeds can be sold. Few realize the amount of labor and that a whole seasons growth is behind each lot of seeds. My packets contain a liberal amount of seed for less than half what the big catalogue houses charge. Every order will receive personal attention.

How to Send Money.—Send payment in the form of a money order or a certified bank check. Please do not send checks for a less amount than one dollar. Money orders preferred for smaller sums which can be drawn on South Sudbury. Small sums can be sent in clean letter or five-cent stamps.

All Flower Seeds sent promptly by mail, from the farm, to your address.

Address all letters and make money orders payable to

H. N. SMITH, South Sudbury, Mass.

I sell more Cosmos than all other Flower Seeds combined and there's a reason. A customer writes.—"Sudbury is surely noted for its fine Cosmos as well as its Wayside Inn."

* Cosmos, Improved Giant Early Flowering. *

They stood in the garden tall and grand waving their blossoms gay.

Cosmos has been my leading Floral Specialty for many years and it is with a feeling of pardonable pride when I say, that the development of this magnificent large extra early flowering type has done much to bring these stately plants to the attention of flower gardeners everywhere.

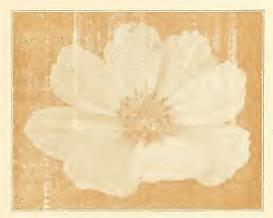
VERY EARLY.—Seed sown in open ground in May will produce blooming plants by mid-Summer and are a mass of buds and flowers till late frost.

FLOWERS LARGE.—Specimens grown in my gardens measuring three and four inches in diameter were not uncommon, rivaling in size the best California grown varieties. The plants are strong growers, four to six feet tall.

New Colors.—Besides the common crimson, pink and white, soft pink, lavender, peach blossom and white shaded carmine are found for contrast.

The finest
early Cosmos
grown for
our short
seasons.





For size,
earliness,
variety of
colors it is
unsurpassed.



A grand flowering annual and a most desirable plant for the garden or border all through the season. Most of the Cosmos sold by the trade is so late that the frost takes it before the plants come into full bloom. Surely, no one will plant the late kinds after once trying this improved, large early Cosmos. Get it direct from the grower. Choice selected hand-picked seed in mixed colors, per packet 10 cts.; three packets for 25 cts.



Choice Flower Seed Specialties.



Sweet Alyssum, Little Gem.

An improved variety, plants dwarf, of compact spreading habit, growing three or four inches high, forming a circle less than a foot in diameter, presenting a solid mass of white bloom the entire season. Very fragrant. Effective used as an edging for beds or walks. Per packet, each 5 cts.

ANTIRRHINUM Snapdragon—Improved Large Flowered.

This old favorite is now greatly improved in size, form and color of the flowers after may years selection. Useful garden and window plants blooming freely for a long time. Very hardy and seed can be sown early in open ground or cold frame in April. Much prized for cutting. Mixed 5 cts.

Choice Aster Seed.

Heart of France.—The flowers, in color, are a rich dark ruby-red, of a brilliant shade so popular at the present time. Plants branching; flowers have long stems and hold their color well a long time before fading.

Fine for bedding and for cut flowers. Price per liberal packet 7 cts.

White Branching,—Large pure white flowers produced on long stems and one of the best Asters, known also as Florist's White. I have a very superior strain of this the best to be obtained. Per liberal packet 5 cts.

Aster, Mixed. | Plain and variegated sorts in mixture per packet 5 cts.

Calendula. Pot Marigold.

Free blooming dwarf hardy annuals, which withstand Autumn frosts long after most flowers are gone. The Marigold of Shakespere's time. Sow in good soil, in early May where wanted. Best varieties in mixed colors 5 cts.

Dark-Orange.—A very select strain, of special value for florist's use, or for garden culture. The double, bright orange-red flowers have nicely imbricated petals, while the long stems adds to its value for cutting.

I offer the popular variety known as "The Ball." Per packet 5 cts.

CENTAUREA. Bachelor's Button, Dark Blue.

Large dark-blue flowers, a color not common in garden plants; very popular for small bouquets. Old fashion favorites. Per packet 5 cts.

Mixed. | Improved double and single Bachelor's Button, packet 5 cts.

Centaurea, Royal Sweet Sultan.

A fine large flowered new variety, which are nicely fringed, fragrant and need plenty of moisture. Rose, pink and white mixed per packet 5 cts.

CANDYTUFT, Special Mixture.

Very hardy, dwarf annuals of easy culture. Sow early. Packet 5 cts.

COREOPSIS or Calliopsis, Golden Wave.

A dwarf, early hardy annual, distinct in foliage, flowers large, yellow and freely produced on long stems. The best yellow variety. Packet 5 cts.

Coreopsis—Rich shades, beautifully margined in mixed colors 5 ets.

Celosia. Feathered Cockscomb.

The large feathery plumes are in shades of crimson, scarlet, orange, red and yellow are most attractive in garden beds or groups. When dried they retain their bright colors a long time. Splendid mixed colors, packet 5 ets.

Giant Celosia, Chrysantheflora.

The plants grow about three feet high and are unsurpassed for showy beds or borders. The large heads of bloom are in many colors; crimson, old rose, red, pink, salmon, yellow, violet and other shades. Mixed per packet 5 ets.

GYPSOPHILA, ALBA GRANDIFLORA. Baby's Breath. Small white flowers, in loose airy panieles. Hardy annual. 5 ets.

MARIGOLD, SUPERB DWARF FRENCH.

Small double flowers in orange, yellow and garnet finely barred. 5 cts.

DWARF MARIGOLD, PRIDE-OF-THE-GARDEN.

A dwarf early variety, with large double orange flowers. Packet 5 cts.

:MIRABILIS. FOUR O'CLCK or Marvel of Peru.

Four O'Clocks make a pretty low garden hedge and grow about three feet in height. Very sweet scented. Mixed per ounce 20 cts., packet 5 cts.

MORNING GLORY. Best Varieties Mixed.

One of our best climbing annuals. Per ounce 12 cts. Packet 4 cts.

PORTULACA. Sun Plant or Moss Rose.

Fine for a low edging for garden beds, or driveways. Per packet 5 ets.

GAILLARDIA. Blanket Flower. Perennial.

This is one of the best hardy plants; is a continuous bloomer from June till late fall and might well be called an ever-bloomer, surpassing all other perennials in this respect. The flowers are unique in their color effects of red and yellow shaded maroon. Fine for cut flowers. 5 cts.

Helichrysum. Strawflower or Everlasting.

The best and most popular of all the Immortels for dried flowers, holding their form and natural colors for years when properly dried. My Leaflet, How to Grow and Prepare for Drying free on request. One of my Specialties. Seed from double and single flowers, mixed colors, per packet 5 cts.

Petunia. Dwarf Rosy Morn.

Light carmine-pink flowers. Much used in porch boxes and borders 5 cts.

Balcony Blue.—Dark-red, changing to indigo-blue. Packet 10 cts.

Blotched and Striped.—Fine hardy bedding plants. Mixed 5 cts.

PHLOX DRUMMONDII.

For richness, variety of colors, duration and profusion of bloom, for beds, borders or massing the annual Phlox is most effective. Grand mixed 5 cts.

SUNFLOWER. New Red.

Flowers mostly red richly zoned on yellow ground. Mixed colors 5 cts.

Double Sunflower.—Perfectly double globe-shaped flowers, full to the centre. The finest sort. Chrysanthemum-Flowered, per packet 5 ets.

Lilliput Hybrids.—Plants about three feet in height, producing many small single flowers on long stems. The colors are, light-cream, primrose, lilac, rose and red, others are yellow zoned with red. Mixed colors 10 cts.

Mammoth Russian.—Large. Much grown for poultry. Packet 5 cts.

SCARLET RUNNER BEAN.

An ornamental climber with clusters of bright scarlet flowers. 10 cts.

SWEET WILLIAM. SPECIAL MIXTURE.

One of the oldest flowers in cultivation, the favorite of our grandmother's time, known as Bunch Pinks, owing to the large clusters of bloom. I have a fine collection in many beautiful shades mixed, per large packet 5 cts.

VERBENA. MIXED COLORS.

Very hardy plants most desirable for garden beds or cut flowers. 5 cts.

Improved Garden Zinnias.

The Zinnia is one of my Floral Specialties and regardless of price there is no better seed offered in the fancy catalogues at four times my prices.

Large Flowered. \{\right\} The flowers are three to four inches in diameter, very double and in a pleasing variety of most brilliant colors. Mixed 5 cts.

Curled and Crested. The flowers have curled and twisted petals much like the finest Cactus Dahlias. Mixed in variety, per packet 5 cts.

-{ GARDEN THOUGHTS. }-

What makes a garden? Flowers, grass and trees, Odor, grace and color, lovely gifts like these.

Caroline Giltinan.

By Nature's swift and secret working hand the garden glows and fills the liberal air with lavish fragrance. James Thomson,

Dried Flowers for the Holidays.

In the late fall, before the opening of the Holiday Season, I shall prepare and offer for sale collections of dried flowers, at growers prices. They are a good substitute for fresh flowers in winter.

Kantloose Hand Trowel-weeder.

Light, very strong, it fits the hand and has greater leverage in digging, lifting plants, or the removal of weeds.

A new Garden Tool I take pleasure in introducing to my gardening friends. A Trowel and Weeder combined. Light, easy and handy to use in transplanting plants in the garden, lawn, or porch boxes, for potting window plants, for loosening the so il so essential to thrifty plant growth and retaining moisture.

As a weeder it will be found most useful. Its notched end and cutting edges does most effective work in destroying weeds. It takes them out, and with care can be worked close around small plants without injury. As tried out by thorough tests in my gardens the past season, we find it most satisfactory not only for setting out plants but as a time saver in weeding. Try one.

Mailed to any address on receipt of price 25 cents each.

Address all letters and make money orders payable to

H. N. SMITH, South Sudbury, Mass.

My Cosmos is called the finest large early variety grown. Tell your friends about it and get them to order with you. Flixed colors to cts. a packet.

Candytuft, Lavender.

A delicate shade of violet and comes true to color. Commences to bloom early and the flowers last a long time. Very fine. Per packet 5 cts.

Cosmos, Giant Early Flowering.

The earliest of the single large flowered Cosmos. Sown in the open border in May, the plants will bloom from mid-Summer till freezing weather.

OF GIANT SIZE.—The plants are of sturdy growth, attaining a height of four to six feet. Big Blooms.—One gardener reports flowers measuring over five inches in diameter, while blooms four inches in diameter are not uncommon as grown in my gardens at the height of the blooming season.

RARE COLORS.—Shades of soft lavender, light-pink or variezated tints on white at bace of petals are found beside the common crimson, pink and white producing a beautiful variety of colors not found in any other Cosmos.

Extra selected seed in mixed colors only, per packet 10 cts.

Marigold, Superb Dwarf French.

Small double flowers, richly variegated with yellow, red or brown. Will grow in light soil where most plants would fail. Makes a neat showy border or bedding plant, of well rounded form, very uniform in shape and grow about ten inches high. Early. Mixed colors, per packet 5 cts.

Petunia, Balcony Mixed.

A new type of trailing Petunia in self colors of blue, pink, rose, crimson and white in solid color free from veinings or marking and covered with a rich velvety sheen. Most profuse bloomers, unsurpassed for rock-work or vases; also make handsome window ornaments, fine for porch boxes and are no less desirable for beds or borders in the garden. I have some choice hand-picked seed at less than half the price charged by the big catalogue houses.

True seed in mixed colors only, per packet 5 cts.

-Address all orders to

H. N. SMITH, & Cosmos Gardens, R. D. Box 7, - South Sudbury, Mass.